

# EAA NEWSLETTER



## President's Message

~Steve McCarthy, Spruce Ridge Farm

It's a busy time with NAFD and the Extravaganza on the horizon! There is a lot on both events in articles inside this issue. I hope you participate in both of these great events as I believe they are important to our industry and to your businesses. NAFD get thousands of people to EAA member farms - excellent exposure for alpacas and alpaca products. Last year, we had 253 people at our farm for NAFD over 2 days. Our store did a good business that weekend but it also set us up for a lot of holiday customers. In 2007, an NAFD visit led to the sale of 4 females for us. The Extravaganza is a great event. It showcases 800 alpacas, features excellent free seminars, highlights the EAA member product booth, has on-going fiber arts demonstrations and has a diverse group of tack and product vendors so you can stock up your farm store, closets and tack room.

New York State farm members should have received their EAA election ballots by now (if not contact me or Sue Watts). We have four excellent candidates who are willing to devote a significant amount of time to the EAA board, if elected. Being a board member is a lot of work, for which you receive no compensation, benefits or perks! We do not get to register early for the show, do not get free stalls or special placement unless we are sponsors and do not receive any compensation for our time. We do what we do because we enjoy it and want to help the organization and other members. EAA has always been fortunate to have a large group of volunteers who give huge amounts of their time to volunteer at the show, on committees, teaching seminars and serving on your board.

This is my last "President's Message". After three years as president, one as vice president and one year as secretary, I will be spending my final year on the board not as president! I told the board last November, when we elected officers, that this would be my last term as president. I thought it best to turn it over to someone else but still be on the board to assist in the transition as necessary. EAA farm members elect the board members to three year terms and those board members elect the officers at their first meeting after the annual meeting. In November, you will receive an email announcing the new slate of officers. It has been fun serving as your president for the past three years. Fortunately, I followed in the footsteps of two excellent past presidents, Scott Young and Polly Michaelis, who were critical in getting this organization set up properly and operating smoothly. Hopefully, my tenure as president has helped the organization continue to move in the right direction and I look forward to continuing to work on the board over the next year.

### EAA Board of Directors

**President:**

Steve McCarthy ~ 518-794-6294  
Spruce Ridge Farm

**Vice President:**

Cindy Cuykendall ~ 315- 685-7410  
Song Meadows Alpacas

**Secretary:**

Ann Merriwether ~ 607-785-8226  
Nyala Farm Alpacas

**Treasurer:**

Sue Zelazny ~ 585-798-0867  
Andes Dandies, LLC  
Newsletter Editor

**Members at Large:**

Sue Caston ~ 518-673-5130  
Patchwork Meadow Alpacas

Dick McCoy ~ 315-626-2672  
Fox Run Farms Alpacas

Barb Rossi ~607-387-7122  
Bel Canto Farm

# EAE Just Around the Corner

~ Scott Young, Show Coordinator, Hilltop Alpacas

Well, the kids are back in school and the hay is in the barn (well at least hopefully it is), so that only means one thing, the Extravaganza is just around the corner. It won't be long now that's for sure. Running shows in the economic environment we are in currently is extremely challenging for the show organizers and the sponsoring organization. However, no matter how many farms decide to put the '09 Extravaganza on their calendars for this fall you can rest assured that it will be a first class event put on by an incredible organization and run by amazing volunteers.

This year's show sports possibly the highest level of judging we have ever had at the Extravaganza. We actually have 4 Judge Trainers. With the exception of the National show and the Futurity, I don't think I have ever seen that before. Amanda VandenBosch will be doing many of the Huacaya Males; Jill MacLeod will be doing the majority of the Huacaya females; Tim Lavan will be doing all Suris and a few of the Huacaya males and females; Wade Gease will be controlling the performance ring for both the youth and open classes. Also, a class we originated in alpacas shows will take place again. I am, of course, referring to the Judge's Choice in the Halter Show. This is a really exciting class and we hope you will all stick around to see how it works. Last year's winners were two very small farms, Hickory Ridge Alpacas and The Farm at Rainbow's End that made some exceptional animals and they were rewarded big time for their breeding decisions.

We have just a few changes from last year's show. Melissa Young-Crozet returns as our show superintendent. Melissa does an amazing job for our members so we are really excited to have her back. For those that don't know how Melissa works, if you're not already signed up, and after reading this you make the decision to come to the show, just contact us. Melissa is one of the most accommodating 'supers' out there and if you can get a CVI, we will get you in the show. Also, we will have an extended check-in period on Friday this year which should help one of the problems of our show, the traffic at check-in. Lastly, we will have all of the vendors in one space this year and will call it Vendor Village, a one stop shop if you will. We are again fortunate to have the support and generosity of so many farms digging deep to do sponsorships we will have all of the same niceties that make the Extravaganza the Extravaganza! So a huge, Thank You, goes out to all of the Sponsors! We hope you will make the decision to join us as an exhibitor but if you can't, make sure you stop by as a guest, certainly for the EAA annual meeting on Saturday night. We will see you in Syracuse. Keep an eye on the website for updates and a schedule.

# Extravaganza Silent Auction

~ Steve McCarthy, Spruce Ridge Farm

The Extravaganza will again feature a silent auction of great herd sires and quality products generously donated by EAA members, Extravaganza exhibitors, vendors and other friends. 100% of the funds received from this auction will be split amongst three alpaca-related charities: The Alpaca Research Foundation, The Camelid Program at Cornell School of Veterinary Medicine, and the Camelid Program at Cummings School of Veterinary Medicine at Tufts. All three organizations have a direct impact on the herd health of EAA member farms.

Approximately two weeks before the Extravaganza, we will be sending out an email highlighting the herd sires and auction items to get you revved up to open your checkbooks! These auctions are a great way to get breedings to top herd sires, often below their standard stud fees, and a great way to support charities that help our animals.

If you would like to donate a breeding or an item, please contact me at [spruceridgefarm@aol.com](mailto:spruceridgefarm@aol.com).

# EAA Product Booth: New Location for 2009

~ Kathy Young, Hilltop Alpacas

The EAA Member Product Booth status has been bumped up this year!!! We are fortunate to have been placed in the front of the building right next to our famous Coffee Man! As many of you who have participated in the Product Booth in the past know, we have been visited by many outside visitors. Many people come to our Product Booth to start their Holiday shopping. Each year we are told by shoppers they just wait for this event to come and get unusual gifts.

Although we will be carrying many of the same products as in the past, you know those great standby items that everyone needs to keep warm, we will be featuring your handmade and original creations. We plan to highlight these items in a special area of the Booth. We look forward to seeing you there!!!

## EAA Marketing Committee News

~ Barb Rossi, Marketing Committee Chair, Bel Canto Farm

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New York's Finest?**

**www.NYAlpacas.com**

Promoting, educating  
and supporting  
the alpaca breeders,  
owners and enthusiasts  
of New York State

For a list of New York and  
associate member farms,  
or to become an  
Empire Alpaca Association member,

**visit our website Today!**

**Empire Alpaca Association**

**We Love NY  
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### Marketing Support for Our Members:

Due to the struggling economy and scaled back budgets of many farms EAA decided to represent its members in the 2009/2010 Farm and Ranch Guide by purchasing a full-page ad in the Directory Resource section. This ad was designed with a very clear and simple message - VISIT THE EAA WEBSITE AND DRIVE VISITORS TO MEMBER FARMS. We hope that the ad will help drive some potential customers to your websites and farms.

In order for EAA to track the effectiveness of this ad we ask that when customers contact you, you ask them "Where did you hear about us?" This simple question helps you and EAA determine the success of our marketing strategies.

### Expanded Marketing Efforts

This year EAA is expanding marketing to reach a larger target audience for the National Alpaca Farm Days and the Empire Alpaca Extravaganza. EAA purchased two years of leads residing within our organizations area (over 1000) from AOBA in order to directly target those individuals who have shown interest in alpacas. We will be sending out personal email

invitations inviting those leads to visit farms during the NAFD and attend the Extravaganza. EAA is also expanding the radio and newspaper coverage area for both events. This should increase the flow of potential buyers to member farms and to the Extravaganza. The television ad for the Extravaganza will run again this year, as in past years, but will be a more targeted audience.

### WELCOME TABLE at the Empire Alpaca Extravaganza **NEW!**

A 'Welcome Table' will be a new and WELCOME site at the Extravaganza. Look for the 'Welcome Table' at the main entrance as participants and visitors enter the building. The 'Welcome Table' will be a source of information regarding EAA, alpacas, the Extravaganza, and the facility. You will find a map of the facility and a list of participating farms at the table, as well as EAA brochures and other material. There will also be a free drawing for an alpaca product at the table, which will provide EAA another means for gathering new leads. The 'Welcome Table' will be staffed by volunteers throughout the weekend. If you are interested in volunteering some time please contact: Sue Caston at [sue@patchworkmeadowalpacas.com](mailto:sue@patchworkmeadowalpacas.com). It's a great way to meet new people and introduce them to the world of alpacas.

Thank you!

~ EAA Marketing Committee

## Do We Have Your Correct Email Address?

~ Steve McCarthy, Spruce Ridge Farm

So many people change their internet providers and email addresses these days, forget to update their information in the EAA system and miss out on lots of important information! Remember, you are in control of all of your EAA account information; if you do not keep it up to date, you will miss out on customers contacting you and all of my irritating emails! So log into your EAA account (click on "Login" in the upper right hand corner of any EAA web page), enter your EAA ID & password, and check your data that is in the system. Please update any out of date or incomplete information.

While you are in the system, please check that your names and other information are spelled correctly and accurate. The data you enter into the system appears in the listing of member farms and is also used to generate mailing labels and emails, so please make sure it all appears the way you want it to appear. It is also the way potential customers can contact you. I am always surprised to see how many people put all of their information into the system in lower case or all CAPs. The reality is that a big part of the alpaca business is marketing and presentation; if you type in your information sloppily and it appears as such in the listing when potential breeders are searching for farms, it may leave a less than pleasant impression of your operation on potential customers.

## Empire Farm Days

~ Cindy Cuykendall, Song Meadows Alpacas

Volunteers from the Empire Alpaca Association were busy at the Empire Farm Days in Seneca Falls on August 11, 12, and 13. Visitors to our booth were able to gather information about EAA and alpacas, examine and purchase alpaca products, enter a raffle, and meet the alpacas. For the first time our display included both huacayas and suris. It was wonderful to be able to explain the differences between the two breeds and the uses for their fiber. What a great segue into a discussion about the tremendous variety available throughout the world of alpacas, and all of the wonderful opportunities that exist. As always, folks were captivated by the animals and astounded by the soft, luxurious fleece.

The crowds were somewhat lighter this year than in previous years. This was no doubt due in part to the economy. The weather surely kept some folks at home as well, as we experienced some of the first good hay making weather in weeks. None the less, many people braved the heat and the mud to visit us, and quite a few of them were seriously interested in alpacas. One aspect that I found especially encouraging was the number of people with a sincere interest in fiber or pet quality animals. Of course we heard the standard, "Oh, how cute. I want one for a pet!" But there were a number of people who had done some research, and asked questions about fencing materials, nutritional requirements, and medical needs. As we all know, there is a tremendous need for a market for those fiber boys, and I found the level of interest to be quite heartening.

Another new feature at this year's Farm Days was our raffle. People were able to complete a raffle entry that included name, address, and email address. There was no cost to enter, and the prize was a lovely alpaca throw. As with anything new, we found a few glitches in our system that will need to be worked out, but we were able to garner over 100 valid email addresses that will be used in email blasts promoting NAFD and the Extravaganza.

Overall, I believe the Empire Farm Days was a successful promotional event for EAA. We were able to gain exposure to a vast number of attendees, hand out EAA literature, and collect lead information. Thanks to our many volunteers, without whom events like this would not be possible, and a very special thanks to Everett and Loraine Rice of R-Alpaca Ranch for the gracious loan of their suris!

## EAA Co-sponsors Vet Student

~ Eric Long, DVM Candidate Class of 2010, Cornell University

Hello Empire Alpaca Association members! I wanted to take this opportunity to thank you and your organization for helping to send me to the International Alpaca Veterinary Conference in Galway, Ireland. Without your generosity I would not have been able to attend such an extraordinary conference and learn from some of the leaders in the fields of camelid medicine and surgery. It was a fantastic experience and I'm very thankful for the chance to go.

Allow me to tell you a little bit about myself. My name is Eric and I am in my fourth and final year at Cornell University's College of Veterinary Medicine. My interests lie in ambulatory medicine with a special interest in reproduction. After graduation, I plan to work in the New York-Pennsylvania-Massachusetts area in a mixed animal practice. During my time at Cornell, I have developed a love for working with alpacas and llamas and see it as an underserved community. I'm looking forward to working to fix that problem soon.

The Australian Alpaca Veterinary Association hosted the conference in beautiful Galway, Ireland. Apparently the Australians were looking for an excuse to travel and hosting the conference in Ireland was a great reason to go abroad! Galway is a beautiful city on the West Coast of Ireland, with many rivers and streams running through it on the way to the sea. It was simply breathtaking to just walk around and explore the city. The amount of history that was everywhere was incredible. The Aran Islands, located a short ferry ride from the city, have a fort that is over 4,000 years old!

The conference itself was no less amazing. Hosted from Wednesday July 8<sup>th</sup> to Sunday July 12<sup>th</sup>, it was five days full of lectures from the leaders in alpaca medicine and surgery. Experts in the field from around the world spoke on a variety of topics ranging from common causes of cria and adult diarrhea to the current strategies for dealing with Bluetongue Virus in Europe. From the states, Dr. Chris Cebra of Oregon State Veterinary College gave many lectures about the medical intricacies of treating alpacas while Dr. David Anderson of Kansas State talked about the current advances in camelid surgery. A real treat for me was Dr. Jane Vaughan, founder of "Cria Genesis", a company that specializes in alpaca embryo transfers, speaking of the finer points of alpaca reproduction and tips to ensure breeding success.

The conference was an intimate one, attended by 60 or so veterinarians, so there was ample opportunity to discuss the material and build friendships and contacts that will be invaluable in the future. I know I am a much stronger clinician for having attended the conference and discussed different approaches to camelid care. Upon my return I have had ample opportunity in the hospital to put into good use the knowledge I have gained in Ireland. So again, let me thank you for allowing the trip to be possible and I look forward to working closely with the Empire Association in the near future and showing off what I have learned to best help your animals.

*Editor's Note: EAA and MaPaca provided partial tuition support towards Mr. Long's attendance at the camelid conference and we are pleased to be able to share with you his appreciation and enthusiasm for the camelid industry. Maybe some of you will see him on your farms in the near future putting this good knowledge to work!*

**NY Farm members: Remember to vote in the  
EAA Board Election!**

## EAA Activities for NAFD

~ Steve McCarthy, Spruce Ridge Farm

National Alpaca Farms Days is a spectacular way to get people to your farms. The vast majority of the people will just be there to look and fill an afternoon, but there will likely be some who are interested in raising alpacas or buying alpaca products. The timing of this event is perfect: cool, Fall day, colors will be just starting to turn, animals' fleeces will be growing back nicely after the Spring shearing, many of the Summer crias will be running around the fields – a perfect set up to having people fall in love with alpacas and our lifestyle.

AOBA will have a national marketing campaign for NAFD that is financed by the \$25 registration fee farms pay to be listed on the AOBA NAFD web site. I encourage you to participate and support the AOBA effort (visit [www.nationalalpacaфарmdays.com](http://www.nationalalpacaфарmdays.com)).

To supplement the AOBA effort and support EAA members, EAA does the following for NAFD – free for EAA members:

- Established a free registry for EAA members to list their farm's participation in NAFD
- Prepared numerous files for download to assist EAA members in placing newspaper ads, make posters & flyers and submit press releases to local newspapers. (thank you Tacha Trimm and Barb Rossi for your work on this.)
- Contact all TV and radio stations throughout New York with "Public Service Announcements" (thank you Ann Merriwether and Cindy Cuykendall for your work on this).
- Post the event on numerous web event calendars and posting boards.
- Requested a proclamation from NY Governor.

A successful NAFD is now in your hands. Seize the opportunity to educate people about your farm, alpacas and alpaca products. Make some new friends and possibly some customers. Make the event YOURS!

## EAA Welcomes New Board Member

~ Steve McCarthy, Spruce Ridge Farm

In our Summer Newsletter, we announced that EAA Secretary and Board member, Jeannine Anderson, was resigning from the board as she was relocating to Maine. Jeannine's husband, Eric Gaze, has accepted a position as Director of Quantitative Reasoning at Bowdoin College. EAA by-laws require board members to be residents of New York state, therefore, Jeannine had to resign from the Board. Jeannine's term expires October 2010 and EAA by-laws require the remaining Board members to select a replacement to complete the remaining term. At the July 13 board teleconference, the EAA Board selected Sue Caston of Patchwork Meadow Alpacas to complete Jeannine's term. Sue is a longtime volunteer at the Extravaganza. Many of you will recognize Sue and her husband Ike from their work at the Extravaganza check-in and the farm show. They have attended every Extravaganza and Symposium since starting with alpacas in 2004, usually with daughters Megan and Kate and Sue's mother Anne.

Originally from Long Island, Sue spent 30 years living in Pine Bush (Orange County), before moving to their new farm location in Canajoharie. She has a Master of Science Degree in Speech Pathology from Hofstra University and worked as a licensed Speech-Language Pathologist for 32 years, the last 27 of which were in the Pine Bush Central School district. She retired from that position in July of 2008.

Sue commented on her appointment, "The Empire Alpaca Association does an outstanding job of promoting and supporting the alpaca industry through their education, communication and marketing efforts. As a newly appointed member of the EAA Board, I am grateful for the opportunity to serve the membership in every way I can to help achieve and continually reassess the goals and objectives of our dynamic association."

The Board believes Sue will be a great addition to the Board.

We appreciate Jeannine Anderson's work on the Board and wish her, Eric and their daughter much happiness and success in Maine.

*Editor's note: The following two articles by Dr. Daniela Bedenice highlight some of the direct benefits from support money donated to Tufts from proceeds of the silent auction at the Empire Alpaca Extravaganza.*

## **EAA Supports Lung Function Research**

*~ Daniela Bedenice, DVM*

### **Taking a deep breath ...**

**A** 10 months old alpaca is open mouth breathing, with flaring nostrils and significant increase in breathing effort. Your veterinarian x-rays the chest, but sees little abnormalities in the structure of the lung. Where to go from here? This questions has until recently been difficult to answer, since the characterization and diagnosis of respiratory disease was hampered by a lack of normal reference values for more sensitive lung function testing. However, with the support of the Empire Alpaca Association, Maple Brook Alpacas and Spruce Ridge Farm, a thorough evaluation of lung function testing techniques was completed this spring in healthy, adult alpacas at the Cummings School of Veterinary Medicine of Tufts University.

A variety of lung diseases have been identified in llamas and alpacas including pneumonia related to bacterial, viral and fungal infection, cancer, lung scarring and lipid (fat) deposits within the lung. In sick newborn crias, the incidence of lung infection was reported to range from 30-40%, with the potential of a 3.6 fold increase in fatality in affected animals. Similarly, in 2007 the seriousness of lung injury in adult alpacas was demonstrated by an outbreak of contagious respiratory disease (aka "snots") in animals across the country. These examples emphasize the need for better characterization of lung function in camelids in order to diagnose lung injury early, understand the disease mechanism and thus treat the specific type of damage that occurs in these patients.

### **What have we learned from healthy alpacas?**

Complete lung function testing was performed in 16 healthy alpacas (9 males, 7 females; 2-9 years old) at Tufts within the past year. This study characterized the normal lung volume (stiffness of the lung), breathing patterns, diameter of the airways (resistance within the breathing system) as well as normal cell population in the small airways of alpacas. Based on these results we are now aware that healthy alpacas have a distinct population of airway cells. For example, alpacas show a higher number of inflammatory cells (neutrophils) in the lung, but appear to lack certain "allergen cells" (i.e. mast cells), which we may see in low numbers in healthy horses and that often predominate in allergic lung disease. Additionally, while the passages of the nose are much smaller in alpacas, their lower airways only create a minimally higher resistance to airflow when compared to llamas. This can become an important factor when confronted with any disease leading to airway obstruction.

As signs of respiratory illness are often subtle in camelids, even in the face of progressive disease, the diagnosis has so far posed a particular challenge to veterinarians. The information obtained in healthy animals has therefore brought us a step closer to demystifying respiratory dysfunction in ill alpacas. As always, such studies would not have been possible without the support of owners and breeders, and is expected to significantly benefit the advancement of camelid health.

#### *Contact information:*

*Daniela Bedenice, Dr. med. vet., Dipl. ACVIM, Dipl ACVECC,*

*Assistant Professor, Cummings School of Veterinary Medicine at Tufts University. Daniela.bedenice@tufts.edu, Tel: 508 839 7926, Fax: 508 839 7931*

**Insider's Tip: All back issues of the EAA newsletter are available online at [www.nyalpacas.com](http://www.nyalpacas.com)! You'll find informative how-to articles as well as fleece, husbandry, and showmanship articles on a wide variety of topics!**

# Eastern Equine Encephalitis (EEE) in Alpacas ... Truths, Tribulations and Challenges

~ Daniela Bedenice, DVM

**N**ews has travelled fast over the last weeks, confirming EEE infection of both an alpaca in New Hampshire and six horses in Maine. This information thus poses the following questions: What is the significance of this disease in camelids?

**A few known truths:** EEE in camelids has been identified on the East Coast since 2005 and is considered a highly fatal, mosquito borne disease. Clinical signs of infection are consistent with brain (CNS) disease and may include a sudden onset of dullness, fever, incoordination, mentally inappropriate behavior, seizures, inability to rise, persistent tilting of the head, rapid eye movement and a swan-like distortion (opisthotonus) of the head and neck.

Most infections in our area occur between August and November, after the virus has amplified in the bird population. Transmission due to mosquitoes can then infect a variety of mammals, including camelids of all ages. A report in 2007 documented that 7 out of 9 affected camelids (confirmed EEE in 8 alpacas and 1 llama in 2005-2006) were less than one year of age, with the youngest crias being 3 1/2 weeks old. The incidence of infection varies from year to year, with a higher manifestation of disease to be expected every 3-6 years, especially following heavy rainfalls in the spring and summer.

## **Tribulations and challenges:**

As treatment for EEE is most often ineffective, attempts have been made to improve the disease prevention. Aside from mosquito control, EEE vaccination is pivotal in the effective control of EEE in several species, including horses and emus. However, as viral challenge studies have not been performed in alpacas to date, the efficacy of EEE vaccination remains unproven in this species (similar to all other vaccines for camelids). Nonetheless, we do know that alpacas can produce antibodies against EEE following repeated vaccination, based on two studies using three intramuscular vaccinations (1 ml) with Encevac™ (Intervet Inc) at 4-week intervals (Bedenice et al, JAVMA 2009). In this study, young alpacas (<2 years) developed antibody titers that were either higher or comparable to those reported in horses after two vaccinations. Yet, vaccine responses were lower in alpacas over 6 years of age. Side effects were not observed in any of the 125 Huacaya and Suri alpacas that were studied (including a few pregnant alpacas and crias as young as 5 months of age).

## **Does this information allow us to draw any reasonable conclusions?**

First of all, Eastern Equine Encephalitis does not occur with the same prevalence in all areas of the East Coast and decisions on vaccination need to be based on the environmental risk. When vaccinating against EEE, precautions need to be taken for pregnant animals, as routinely recommended for all other killed vaccines. Unfortunately, data on vaccinating very young crias is still limited. Since EEE has a higher prevalence in alpacas under the age of one year, early vaccination of crias born to unvaccinated dams in high risk areas is feasible, based on information to date. Overall, initial vaccination (3 injections, 3-4 weeks apart) is ideally performed between May and July, with an annual booster administered over the early summer. As always, these decisions should be based on a discussion with your veterinarian and depend on the individual farm's risk factors.

*Contact information for further questions:*

*Daniela Bedenice, Dr. med. vet., Dipl. ACVIM, Dipl ACVECC,*

*Assistant Professor, Cummings School of Veterinary Medicine at Tufts University. Daniela.bedenice@tufts.edu, Tel: 508 839 7926, Fax: 508 839 7931*

## **EAE 2009 Platinum Sponsors:**

- **A.L. Paca's Farms** – Doug and Denise Caldwell
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- **The Farm at Rainbow's End** – The Farm at Rainbow's End

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- **R-Alpaca Ranch** – Loraine N. Rice
- **Six Paca Farm** – Linda Adelman
- **Vermont Alpaca Company** – Brian & Bethany Cole

# Notice of Annual Meeting

**The Empire Alpaca Association**  
**Annual Meeting - October 24, 2009**  
(Approximately 6:00PM after the rings close for the evening)  
Toyota Exhibit Center  
Empire State Fairgrounds, Syracuse NY

## Agenda

- **Introduction**
- **Election Results**
- **Membership Report**
- **Treasurer's Report and 2010 Budget**
- **Education Report and Symposium Update**
- **Marketing Report**
- **Questions & Answers**



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